



WAH NOBEL GROUP

Looking for talented and experienced Professionals. The following vacancies are available for suitable / eligible candidates:

Title	Vacancy	Particulars
General Manager Business Development and Strategy	01	<u>Key Responsibilities:</u> <ul style="list-style-type: none">• Develop and implement Business Development Plan / Strategy to achieve Wah Nobel Group's objectives to ensure long-term growth.• Negotiate and finalize partnerships, alliances and joint ventures to expand Wah Nobel's business portfolios. <u>Requirements</u> <ul style="list-style-type: none">• MBA/MS Marketing/Business Management from HEC recognized university.• Minimum of 15 years of relevant experience.
Manager Business Development and Strategy	01	<u>Key Responsibilities:</u> <ul style="list-style-type: none">• Develop and implement Business Development Plan / Strategy to achieve Wah Nobel Group's objectives to ensure long-term growth.• Negotiate and finalize partnerships, alliances and joint ventures to expand Wah Nobel's business / market share. <u>Requirements</u> <ul style="list-style-type: none">• MBA/MS Marketing/Business Management from HEC recognized university.• Minimum of 10 years of relevant experience.
Manager Marketing Fast Moving Consumer Goods (FMCG)	01	<u>Key Responsibilities</u> <ul style="list-style-type: none">• Oversee the entire product lifecycle from ideation to launch, ensuring timely and successful product introduction.• Enhance brand positioning and equity through creative and effective marketing campaign. <u>Requirements</u> <ul style="list-style-type: none">• MBA/MS in Marketing from HEC recognized university.• Minimum of 10 years of relevant experience.
AM Supply Chain	01	<u>Key Responsibilities</u> <ul style="list-style-type: none">• Raw Material imports including metals/chemicals/Plants and Machinery etc and be able to deal with multiple suppliers in order to place orders, price negotiation and maintain the inventory to an optimal level.• Dealing with Banks, LC Operations, Custom Clearance of items, Participation in Tender Enquiries <u>Requirements</u> <ul style="list-style-type: none">• MBA / MS in Supply Chain Management with degree from HEC recognized university.• Candidates with Mechanical/Electrical Engineering degree along with Supply Chain degree will be preferred .• Minimum of 05 years of relevant experience.

- Please mention the applied post on the top corner of envelop.
- For further details of the above posts please visit website www.wahnobel.com.
- Shortlisted candidates will be called for test/interview.
- The applicants having experience in relevant field will be preferred.
- No TADA will be admissible for appearing in the test/interview.
- Candidates are requested to send their applications along with detailed CV, attested copies of academic credentials, experience certificates. These documents should reach latest by **15th August, 2024** on the following address:

**General Manager Admin and HR,
PO Box No. 3 GPO Wah Cantt.**

- The applicants should be dynamic, professionals and to have the relevant experience.

Title	Vacancy	Particulars
General Manager/Manager (Business Development and Strategy)	01/01	<p><u>Key Responsibilities:</u></p> <ul style="list-style-type: none"> • Develop and implement strategic plans to achieve Wah Nobel Group's objectives and ensure long-term growth. • Conduct market research to identify potential business opportunities and market trends. • Analyze business performance and identify areas for improvement. • Negotiate and finalize partnerships, alliances and joint ventures to expand Wah Nobel's market share. • Analyze market data to inform strategic decisions to Chief Executive • Collaborate with departments such as R&D, marketing and sales to develop new products and services. • Adjust strategies and plans based on market feedback and Identify potential risks and develop strategies to mitigate them. • Any other task assigned by Chief Executive. <p><u>Requirements</u></p> <ul style="list-style-type: none"> • MBA/MS Marketing/Business Management from a reputable institution. • Minimum of 15 years of experience for GM and 10 years of experience for Manager in Business Development/Strategy. • Strong analytical and strategic thinking abilities. • Excellent communication and interpersonal skills. • Proficiency in market research and data analysis. Business Development/Forecasting
Manager Marketing (Fast Moving Consumer Goods) FMCG Cleaning Products	01	<p><u>Key Responsibilities</u></p> <ul style="list-style-type: none"> • Raw Material imports including metals/chemicals/Plant and Machinery etc and able to deal with multiple suppliers in order to place orders, price negotiation and maintain the inventory to an optimal level. • Dealing with Banks, LC Operations, Custom Clearance of items, Participation in Tender Enquiries • Find cost-effective solutions for supply chain processes. • Collaborate with other departments (plant, warehouse, and logistics) to create coordinated plans for growth of the business. • Any other task assigned by Chief Executive. <p><u>Requirements</u></p> <ul style="list-style-type: none"> • MBA / MS in Supply Chain Management with degree from a reputable university with on-campus program. • Candidates with Mechanical/Electrical Engineering degree along with Supply Chain degree will be preferred. • Incumbents with relevant 5 years of experience will be preferred. However; candidates with experience less than 5 years are also encouraged to apply. • Candidates with past experience of imports of Plant and Machinery, working with Customs department (custom clearance, fully conversant with Pakistan Custom Tariff rules) will be preferred. • Must be fully conversant with PPRA Rules, Tender Enquiry operations, Bank Dealings, LC Operations • The candidate must have strong communication & presentation Skills along with good negotiation Skills

<p>AM Supply Chain</p>	<p>01</p>	<p><u>Key Responsibilities</u></p> <ul style="list-style-type: none"> • Raw Material imports including metals/chemicals/Plant and Machinery etc and able to deal with multiple suppliers in order to place orders, price negotiation and maintain the inventory to an optimal level. • Dealing with Banks, LC Operations, Custom Clearance of items, Participation in Tender Enquiries • Find cost-effective solutions for supply chain processes. • Collaborate with other departments (plant, warehouse, and logistics) to create coordinated plans for growth of the business. • Any other task assigned by Chief Executive. <p><u>Requirements</u></p> <ul style="list-style-type: none"> • MBA / MS in Supply Chain Management with degree from a reputable university with on-campus program. • Candidates with Mechanical/Electrical Engineering degree along with Supply Chain degree will be preferred. • Incumbents with relevant 5 years of experience will be preferred. However; candidates with experience less than 5 years are also encouraged to apply. • Candidates with past experience of imports of Plant and Machinery, working with Customs department (custom clearance, fully conversant with Pakistan Custom Tariff rules) will be preferred. • Must be fully conversant with PPRA Rules, Tender Enquiry operations, Bank Dealings, LC Operations • The candidate must have strong communication & presentation Skills along with good negotiation Skills
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