

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

## Corporate Briefing Session (CBS)

Financial Year **2022-23**

December **18**, 2023



# WAH NOBEL CHEMICALS LTD





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## WAH NOBEL GROUP

### HYGIENE PRODUCTS

- **NOBEL HAND SANITIZER (GEL / LIQUID)**  
(Ethanol Based)
  - WHO Approved Formulation
  - Kills 99.9% Germs Instantly
  - No Skin Irritancy
- **NOBEL DISINFECTANT SPRAY**  
(Hydrogen peroxide / Chlorine Based)
  - Disinfecting Offices, Rooms, Walkaways, Surfaces etc.
  - No Chemical Fumes
  - Alcohol / Bleach Free
- **NOBEL FLOOR CLEANER**  
(Sodium Hydroxide Based)
  - Disinfecting Floor / Surfaces
  - Keeps Floor Clean & Shine
  - Long Lasting Fragrance
- **NOBEL TOILET CLEANER**  
(Hydrochloric Acid Based)
  - Disinfecting Toilet Bowls
  - Keeps Toilet Clean & Shine
  - Long Lasting Fragrance
- **NOBEL PHENYL**  
(Remove Dirt & Germs On Surfaces)
  - General Purpose Surface Cleaner
  - Keeps Floor Sparkling Clean
  - Long Lasting Fragrance



PAKISTAN  
SAUDI ARABIA

Joint Venture (Established - 1962)

**EXCELLENCE IS OUR ATTITUDE**  
ISO-9001, 14001 & OHSAS - 18001 CERTIFIED  
[www.wahnobel.com](http://www.wahnobel.com)





## SEQUENCE

- Wah Nobel Group
- Brief Introduction of The Company
- Product Range
- Review of Financial Performance
- Future Outlook
- Question / Answer Session





# WAH NOBEL GROUP

## MULTINATIONAL



A SILENT CONTRIBUTOR TOWARDS NATIONAL DEVELOPMENT



## JOINT VENTURE OF HOLDING COMPANY



**51.75%**

**WIL, WAH**



**27.23%**

**SAAB AB, SWEDEN**



**21.02%**

**ALMISEHAL CO,  
SAUDI ARABIA**



## BRIEF INTRODUCTION OF THE COMPANY

- Wah Nobel Chemicals Limited ( “the Company”) was incorporated as a public limited Company on May 31,1983 under the Companies Act ,1913 (now the Companies Act ,2017) and its shares are quoted on the Pakistan Stock Exchange Limited.
- Wah Nobel (Private) Limited is a parent company holding 55.23 % Shares of the Company.
- The principal activity of the Company is to manufacture Urea Formaldehyde Moulding Compound , Formaldehyde and Formaldehyde based liquid resins for use as bonding agent in the chip board, plywood and flush door manufacturing industries.



## PRODUCT RANGE

Company is a Pakistan's leading manufacturer of :

- Formaldehyde 37 TO 50% Concentration
- Urea Formaldehyde Glue 50% and 60%
- Phenol Formaldehyde Glue
- Special Resins

( Above used in Chip / Hard Board , Medium / High Density Fiber Boards & Industrial Resins)

- Urea Formaldehyde Moulding Compound (UFMC)  
(used in Dishware Industry & Electrical Accessories)
- Hand Sanitizer , Toilet Cleaner , Floor Cleaner and Phenyl.

Company's products enjoy the highest reputation throughout Pakistan. It's products are a symbol of quality, safety, reliability, un parallel after sale service & commitment.

This has been achieved through innovation, expertise, state of the art technology and a vision for the future .

## EXECUTIVE SUMMARY

### FY 2022-23 VS 2021-22

Particulars	2022-23	2021-22	Change %
	Rupees in millions		
Revenue - Net	4,383	3,310	32
Gross Profit	884	458	93
After Tax Profit	449	209	115
Earning Per Share	Rs 49.91	Rs 23.24	115



## FINANCIAL RESULTS

Description	2022-23	2021-22
	(Rupees in millions)	
Revenue –net	4,383	3,310
Cost of sales	(3,499)	(2,852)
Gross profit	884	458
Admin & General expenses	(20)	(16)
Selling and distribution expenses	(20)	(14)
Operating profit	844	427
Finance Cost	(93)	(69)
Other Expenses	(51)	(24)
Allowance For Expected Credit Loss	(45)	(31)
Other Income	13	10
Profit before taxation	669	313
Provision for taxation	(220)	(104)
Profit after taxation	449	209

## Highlights FY 2022-23

Company posted highest ever net sales of Rs. 4,383 million witnessed growth of 32% over last year's net sales of Rs. 3,310 million.

The higher sales, cost control and production efficiencies translated into higher gross profit which has increased by 93% to Rs. 884 million from Rs. 458 million of previous year.

Company earned record after tax profit of Rs. 449 million against last year's after tax profit of Rs. 209 million i.e after tax profit increased by Rs. 240 million (115 % )

The increase in after tax profit is attributable to the higher sales, cost control and production efficiencies , price rationalization, better sales mix, optimal capacity utilization, efficient working capital management and savings in fixed costs.

Paid 100% Cash Dividend to it's Shareholders .

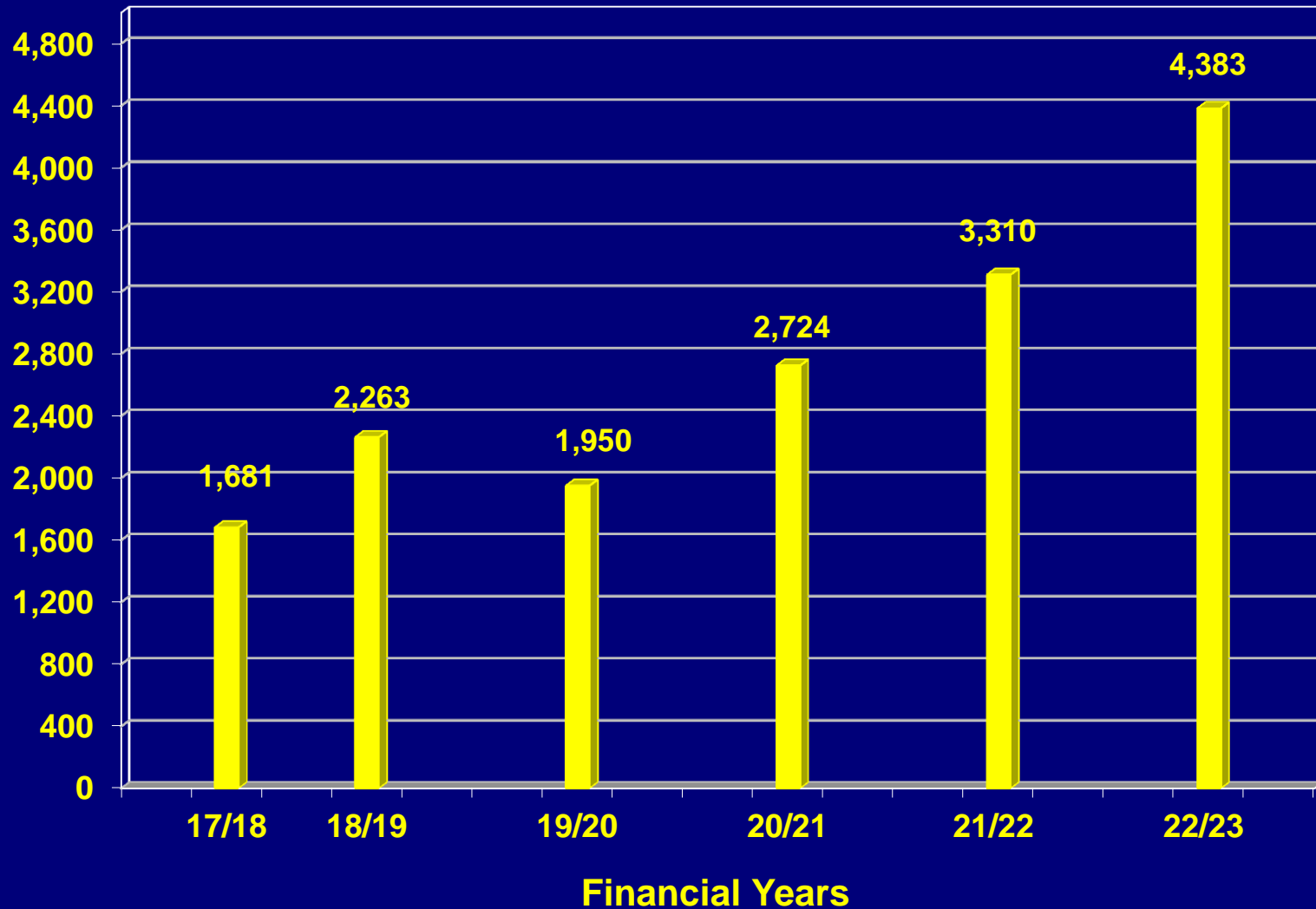


## KEY OPERATING & FINANCIAL DATA - 6 YEARS

Description	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
	Rupees in millions					
Net Sales	1,681	2,263	1,950	2,724	3,310	4,383
Profit After Tax	174	176	130	334	209	449
Shareholders Equity	778	888	984	1,282	1,398	1,805
	Rupees					
Break up value per share	86	99	109	142	155	201
Earnings Per Share	19.34	19.61	14.48	37.16	23.24	49.91
	%					
Cash Dividend Declared	50	40	40	100	50	100

## NET SALES

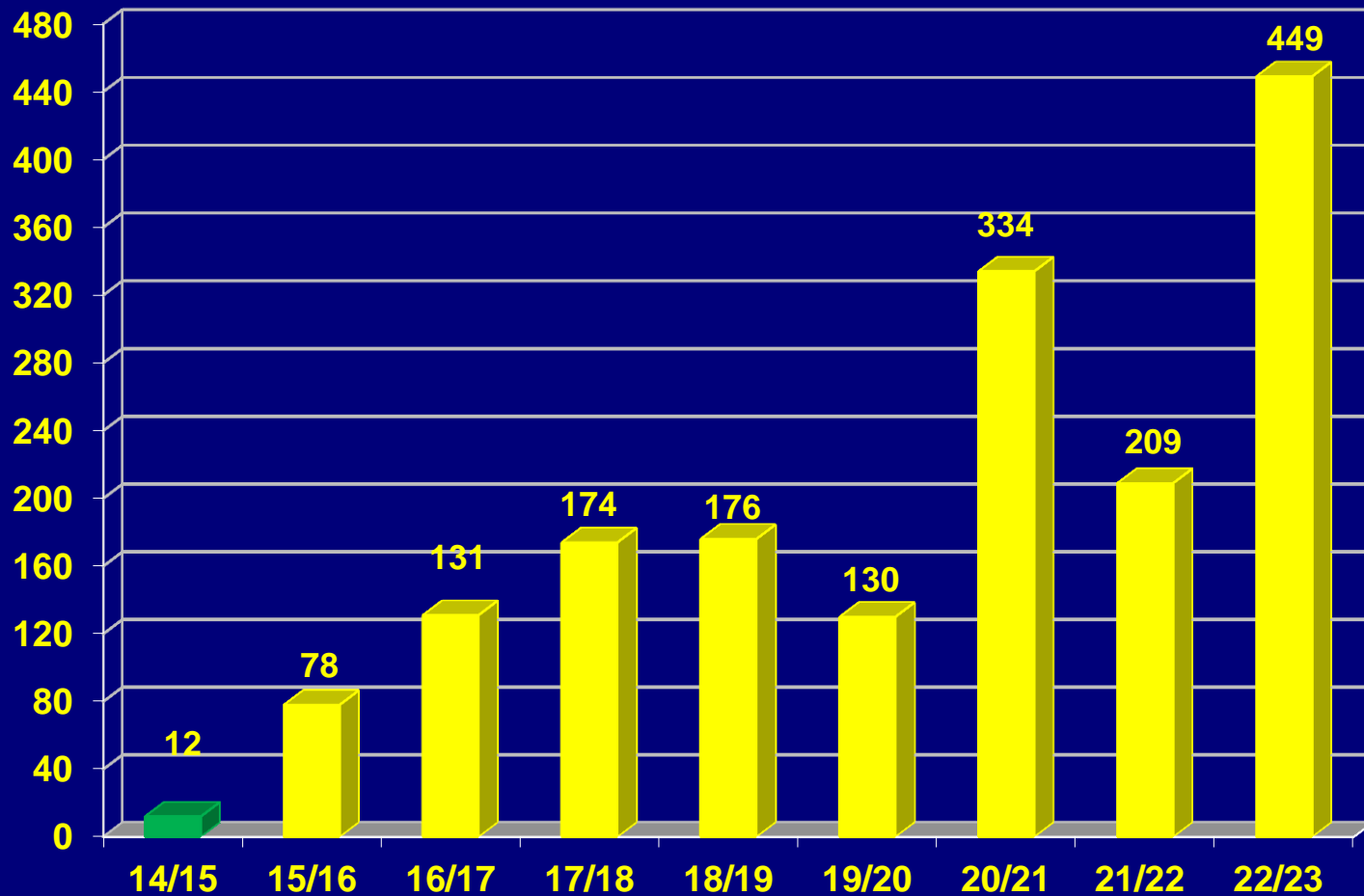
(Rs in Million)





## AFTER TAX PROFIT

(Rs in Million)



Financial Years

## Future Outlook

During the financial year 2023-24 the country's economic and operating environment is expected to remain challenging due to political instability, devaluation of rupee, disruption in supply chain, higher commodity prices, sustained high levels of inflation, high interest rates, excessive taxation like Super Tax , economic slowdown, and reduced purchasing power of consumers.

Company operates in a highly competitive environment and anticipates pressure on margins due to intense competition from existing players and new entrants in the industry.

Despite aforementioned challenges, Management of the company is taking all possible measures to minimize the adverse effects of these risks and is committed to achieve growth and increase in profitability during the financial year 2023-24.



## FINANCIAL RESULTS – FIRST QUARTER

Description	1 <sup>st</sup> Quarter (Jul - Sep)		
	2023-24	2022-23	2021-22
	Rupees in Millions		
Net Sales	1,247	861	728
Gross Profit	275	104	110
After Tax Profit	146	42	60
	Rupees		
Earning Per Share	16.19	4.68	6.67

Question / Answer Session

**(Q&A)**

Thank you...